

PAUL WATSON: CURRICULUM VITAE

1. **Family name:** : **Watson**
 2. **First names:** : **Paul Robert**
 3. **Date of birth:** : **30 December 1945**
 4. **Passport holder of** : **UK**
 5. **Residence** : **Matlock, Derbyshire, UK**
 6. **Education** :

Institution from – to	Degrees and Diplomas obtained
University of Manchester Institute of Science & Technology [10/1964 - 07/1967]	BSc Mechanical Engineering
International Computers Ltd in-company postgraduate training, South Africa, UK, USA [10/1976 - 01/1982]	Various Computer & Management qualifications

7. Language skills: Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
English	Mother tongue		
French	4	4	4
Russian	3	3	3
Nepali		3	

8. **Membership of professional bodies:** None
9. **Other skills** (e.g. Computer literacy, etc.): Computer hardware/software/communications, Project management, TA for development, EuropeAid procurement procedures, Tender preparation and evaluation, Project monitoring & evaluation
10. **Present position:** Associate Consultant
11. **Years of professional experience:** 42
12. **Key qualifications:**

Mr Watson is an IT, procurement and M&E expert with worldwide experience, focusing on development projects since 1982. He is an excellent communicator and has proven supervisory and organisational skills in project direction, team leadership and computer support management. Excellent analytical and document drafting skills give him the ability to gather, analyse and evaluate facts and to present findings in concise structured reports, presentations and discussions.

He has extensive experience of EuropeAid procedures and in preparing ToR & Technical Specifications and complete EU tender dossiers for service and supply contracts. He has participated in numerous EU tender evaluations for the Turkish Government's Central Finance and Contracting Unit (CFCU), and for EU projects in Nepal, Serbia, Uzbekistan, Kazakhstan & Mongolia and in the European Commission for a multi-country project. Subjects include: IT hardware & software; vehicles; study tours; conferences; library materials; visibility materials & activities; transport infrastructure. In 2007 he prepared a series of guidelines for CFCU on preparing Technical Specifications, shortlisting for service tenders and on evaluating supply and service tenders.

He has undertaken M&E of EU projects about strengthening of veterinary services, IT equipment supply, tea estate development and about information systems for the judiciary, veterinary services, animal identification & registration and regional administration.

His IT skills include programming; systems analysis; design; development, communications; networks; e-mail, hardware/software specification; installation; systems support; consultancy; training; and standard software packages. He has experience on numerous projects including: market information systems; food production/distribution; farmers' organisations; veterinary services; animal identification & registration; computer centres; study tours; consultancy firms' business development; agribusiness; regional development; human rights & access to justice.

13. Specific international experience:

Country	Date from - Date to	Country	Date from - Date to	Country	Date from - Date to	Country	Date from - Date to
Armenia	07/2000 - 06/2001	Ethiopia	02/1990 - 02/1990	Nepal	07/1982 - 11/2010	Sri Lanka	01/1988 - 01/1988
Bangladesh	04/1986 - 03/2000	Hungary	09/1998 - 12/1998	Nigeria	01/1991 - 10/1993	Thailand	12/1999 - 12/1999
Botswana	01/1978 - 01/1978	India	11/1999 - 03/2000	Romania	03/1996 - 04/1997	Turkey	10/2006 - 11/2010
Bulgaria	01/1995 - 07/2001	Kazakhstan	07/1999 - 04/2004	Russia	11/1992 - 06/1997	Uganda	06/1988 - 08/1988
Bosnia and Herzegovina	07/2011 - 12/2011	Kenya	11/1987 - 11/1990	Rwanda	03/1990 - 03/1994	Ukraine	08/1999 - 09/1999
		Lithuania	03/2000 - 03/2000	Serbia	11/2003 - 05/2006	USA	08/1980 - 04/1982
China	01/2000 - 03/2000	Malaysia	01/1988 - 02/1988	Slovenia	07/1998 - 10/2000	Uzbekistan	05/1999 - 12/2001
Croatia	03/2009 - 04/2009	Mongolia	07/1999 - 08/1999	South Africa	08/1974 - 07/1978	Yemen	01/2002 - 03/2003

14. Professional experience

Date from-to	Location	Company	Position	Description
07/11-12/11	Bosnia & Herzegovina	Transtec	Team Leader – Market Information System Expert	<i>EC Technical Assistance for drawing up ToR for IPA 2009 projects ‘Support to development of Agricultural Market Information System (AMIS) and Land Parcel Identification System (LPIS)’ – Elaborating ToR for AMIS, managing the activities of two other experts elaborating ToR for LPIS and Tech Specs for required equipment. Preparing workplan, final report and project fiche for follow up assistance.</i>
07/10-11/10	Turkey	Inypsa	Procurement Expert	<i>Technical Assistance to the EC Delegation to Turkey for Tender Evaluation - Participate in tender evaluation committees at the Central Finance & Contracts Unit as observer on behalf of the EC Delegation to Turkey, study the offers and prepare observer reports.</i>
12/09-11/10	Nepal	Gruppo Soges	Team Leader and Judicial Information System Expert	<i>EC Monitoring & Support for ICT Component Project "Conflict Mitigation Package II" for the Human Rights & Judiciary Sector - Quality assurance and monitoring on behalf of the EC and the beneficiaries of the contract for the development, implementation and deployment of the ICT-NJ (ICT for Nepal Judiciary) system.</i>
03/08-11/09	Nepal	WYG	Senior IT and EU Procurement Expert	<i>EC Conflict Mitigation Programme II - Analyse beneficiaries' IT needs re equipment, software development and training. Design required judicial information system for human rights and judicial organisations. Elaborate Tech Specs, ToR and EC tender dossier for project <i>Information & Communications Technology for Nepal Judiciary (ICT-NJ)</i> and assist in procurement process. Undertake monitoring and facilitate development. Prepare Tech Specs, ToR, procurement plan and tender documents for vehicles, study tours, conferences, library resource materials and visibility.</i>
03/09-04/09	Croatia	GFA	Procurement Expert	<i>EC Integrated Land Admin System - Prepare a summary bill of quantities and tender documents (according to EU PRAG rules and considering Croatian official rules) for upgrading the ICT infrastructure of all 114 Cadastral Offices in Croatia.</i>

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01/07-11/08	Turkey	SOFRECO	Disease Information – IT System Expert	<i>EC Technical Assistance to Avian Influenza Preparedness & Response</i> – Design, manage and monitor implementation of upgrades to veterinary information system. Prepare project progress reports and presentations. Prepare project extension proposals including Logical Framework according to PCM principles.
11/06-10/08	Turkey	Central Finance & Contracts Unit	Independent Evaluator & Procurement Consultant	<i>Independent tender re-evaluation; capacity building re procurement procedures; preparing ToR & Tech. Specs.</i> - Various activities according to PRAG: a) Confidential re-evaluation of tender with supply and service components; b) Consultancy to improve CFCU capacity in procurement procedures including guidelines for technical specification and evaluation; c) Consultancy to check/revise ToR, Tech Specs and market research for two €5M EU IT tenders; d) Participation in evaluation of service tender for railway upgrade feasibility study.
10/06-11/06	Turkey	IBF	Team Leader & Network Management Specialist	<i>EC Evaluation of Tender “Supply of Equipment for Supporting Turkey in Intellectual Property Rights with a focus on Fight Against Piracy”</i> - Lead a team of three experts evaluating a supply tender for IT equipment in CFCU according to PRAG rules and prepare all required reports.
11/03-05/06	Serbia	Agri-Livestock Consultants	IT Expert & Deputy Team Leader	<i>EC Animal Identification and Registration Project</i> - Prepare IT strategy, technical specifications of required hardware & software and tender dossier in line with PRAG for supply of an animal identification system. Participate in tender evaluation and monitor system installation. Prepare inception, monthly and final reports and quarterly workplans.
03/02-04/04	Kazakhstan	GFA Terra	Information Systems & Technology Specialist	<i>EC Agricultural Marketing Project - Information & Marketing IT System Component</i> – Training and advice for market info system.
01/02-03/03	Yemen	GFA Terra	Data Processing Expert	<i>EC Agricultural Marketing Information System Project</i> - Evaluate IT system future needs & develop system enhancements.
12/95-08/02	Nepal	Agrotec	Monitoring & Evaluation, Information Systems Expert	<i>EC Strengthening Veterinary Services for Livestock Diseases Control Project</i> – Develop Logical Framework and workplans according to PCM principles and produce detailed M&E plan & monitoring info system. Specify IT equipment and assist in procurement according to PRAG.
12/01-12/01	Uzbekistan	ULG Northumbrian	Business Adviser	<i>EC Development of Rural Economy Project</i> - EU Rural Development project site visit.
01/01-07/01	Bulgaria	Agri-Livestock Consultants	Project Manager / IT Specialist	<i>EC Computer Application for Bovine Identification, Registration & Movement Control to the National Veterinary Service (NVS)</i> . Manage introduction of computer application at NVS headquarters and three pilot regions, including customisation to Bulgaria’s specific needs. Organise formal and informal training for NVS staff; check communications links; direct software build by project partner in UK.
07/00-06/01	Armenia	GFA-IMC	Management Information Systems Expert	<i>EC Strengthening of Regional Development (Lori Marz Administration)</i> – Assist, train, guide and monitor local staff in designing, developing and implementing a Regional Management Information System. Specify equipment and organise procurement according to PRAG.
11/99-12/00	Belgium & 5 Asian countries	Austroplan (for EC)	ICT Expert	<i>Analysis of EC experience in using ICT in its development programmes in S and SE Asia</i> - Analyse benefits of ICT in development projects.

Date from-to	Location	Company	Position	Description
06/00-10/00	Slovenia	Agriconsulting	Data Management Expert	<i>EC Agricultural Information System Reform</i> - Assess Agricultural Info Systems and identify needs for actions targeted at reform.
05/00-06/00	UK	Agriconsulting	Study Tour Coordinator	<i>EC Multi-country Framework Contract-Agriculture</i> - Organise study tour for Hungarians to visit bodies handling agricultural market information.
03/00-03/00	Lithuania	Agriconsulting	IT Specialist	<i>EC Farm Accountancy Data Network & Economic Accounts for Agriculture</i> – Prepare Tech Specs for IT system and equipment required in accordance with PRAG rules.
05/99-11/99	Uzbekistan	GAF	Information Specialist	<i>EC Land Registration Project</i> - Establish the main principles of coordination between various institutions involved.
09/99-11/99	Belgium UK	Agri-Livestock Consultants	IT Expert	<i>EC Multi-Country Veterinary Programme</i> – Evaluate tender and monitor contract for IT equipment supply for 10 PHARE countries according to PRAG.
06/99-10/99	Uzbekistan Kazakhstan Mongolia	GAF	Information Systems Specialist	<i>EC Information System for Environmental and Agricultural Monitoring</i> - Analyse information flows, audit hardware, software, etc. Specify IT equipment and prepare/ evaluate tenders according to PRAG.
08/99-09/99	Ukraine	Lapeco	Agricultural Market Info Systems Specialist	<i>UK Know How Fund Farm & Rural Community Support Project</i> – Specify and establish pilot agricultural market information system.
09/98-12/98	Hungary	Agriconsulting	International Computer Expert	<i>EC Agricultural and Cross Border Co-operation Programmes</i> - Four assignments to prepare Tech Specs and participate in tender evaluations for IT equipment according to PRAG.
02/98-10/98	UK	Cargill Technical Services	Regional Management Consultant	<i>Regional Manager</i> - Manage development projects in Africa, Middle East, Latin America and the Caribbean.
07/98-08/98	Slovenia	Agriconsulting	Chief Advisor	<i>EC MOAFF Information Systems Development</i> - Assess feasibility of Market Information System and prepare implementation plan.
10/91-06/97	UK Belgium Holland Russia	Bohea/CTS/James Finlay/HVA/Transtec	Business Development & IT Consultant	<i>TA project business development</i> - Write proposals for development projects and ToR for € 28M EDF project in Nigeria according to PRAG.
03/96-04/97	Romania	Transtec	Programme Manager, Team Leader & MIS Administrator	<i>EC TA to Implement a Market Information System (MIS) National Network</i> - Expand pilot System into a national system including procurement of IT equipment in line with PRAG.
05/95-06/95	Russia	Danagro	Computer Programmer	<i>EC Milk, Meat & Fresh Produce Sector Study & Sovkhoz Privatisation</i> - Make enhancements to Cost Centre Accounting IT System in English and Russian.
01/95-03/95	Bulgaria	Danagro	IT Specialist	<i>EC TA to the National Veterinary Service</i> - Develop pilot National Veterinary Information System.
09/94-02/95	Russia	TMS International	Computer Consultant	<i>EC Training of Selected Staff & Members of AKKOR (private farmers' organisation) in Moscow, Tula & Kursk.</i>
11/92-10/94	Russia	TMS International	Information Technologist	<i>EC TA in the Meat, Milk, Fresh Produce & Bakery Sectors in Vologda</i> - Advise enterprises on IT; set up project monitoring info systems.

Date from-to	Location	Company	Position	Description
02/94-03/94	Rwanda	Bohea Ltd	Computer Consultant	<i>AfDB Study of the Tea Production Chain & of the Nshili-Kivu Tea Factory - Review information systems and policies of the Tea Board.</i>
09/93-10/93	Nigeria	Bohea Ltd	Computer Consultant	<i>EC Mambilla Tea Integrated Development Programme - Design/ implement monitoring info system and give training.</i>
10/84-08/91	UK	Bohea Ltd	General Manager	<i>Tea Consulting Company – Manage all staff and activities.</i>
07/82-09/84	Nepal	ODA+UNDP	Systems Consultant	<i>Project to Strengthen the National Computer Centre in Kathmandu.</i>
01/68-04/82	UK South Africa USA	Rolls-Royce/ Production Machine Tools/ICL	Programmer / Computer Consultant / Manager	<i>Computer Systems Programming & Technical Support</i>

15. **Other relevant information:** (e.g. Publications)

- Wrote the “Asia Report” and contributed to the “General Section” of the European Commission’s review of the Information Society & Development.
- Lead the drafting of inception, progress and final reports for EC project *Technical Assistance to Avian Influenza Preparedness & Response*
- Prepared EC procurement guidelines for the Central Finance and Contracts Unit, Turkey